Improving ENDURENCE

HI-TECH LUBRICANTS LIMITED

For the Half Year Ended December 31, 2016

Condensed Interim Financial Information



Hi-Tech Lubricants Ltd.

Company Information

BOARD OF DIRECTORS

Shaukat Hassan Chairman (Non Executive Director)

Hassan Tahir (Chief Executive Officer)

Mohammad Basit Hassan (Executive Director)

Mohammad Ali Hassan (Executive Director)

Muhammad Tabassum Munir (Independent Director)

Syed Asad Abbas Hussain (Independent Director)

Dr. Safdar Ali Butt (Independent Director)

Tahir Azam (Non Executive Director)

Zalmai Azam (Non Executive Director)

Ji Won Park (SK Lubricants' Nominee Director)

CHIEF FINANCIAL OFFICER

Muhammad Imran

COMPANY SECRETARY

Fraz Amjad Khawaja

EXTERNAL AUDITORS

Riaz Ahmad & Co. Chartered Accountants

INTERNAL AUDITORS

EY Ford Rhodes Sidat Hyder Chartered Accountants

REGISTERED OFFICE

1-A, Danepur Road, GOR-1 Lahore +92-42-111-645-645 Fax: +92-42-3631-18-14 www.zicoil.pk www.hitechlubricants.com

AUDIT COMMITTEE

Muhammad Tabassum Munir Chairman / Member

Dr. Safdar Ali Butt Member

Shaukat Hassan Member

Tahir Azam Member

Zalmai Azam Member

HR & REMUNERATION COMMITTEE

Tahir Azam Chairman / Member

Shaukat Hassan Member

Mohammad Ali Hassan Member

Zalmai Azam Member

LEGAL ADVISOR Mr. Ijaz Lashari

BANKERS AND LENDERS

Bank Al-Habib Limited MCB Bank Limited Bank Alfalah Limited Habib Metropolitan Bank Ltd Standard Chartered Bank JS Bank Limited Askari Bank Limited National Bank Limited United Bank Limited The Bank of Punjab Meezan Bank Limited

Directors' Report

The Directors of Hi-Tech Lubricants Limited take pleasure in presenting to its shareholders, the 2nd quarter and half year report along with the reviewed condensed interim financial information separate and consolidated of the Company for the half year ended December 31, 2016.

FINANCIAL AND OPERATIONAL PERFORMANCE

The comparison of the un-audited financial results for the second quarter and half year ended December 31, 2016 as against December 31, 2015 is as follows:

Un-Consolidated									
	For the second quarter Quarter on Quarter				For the Half Year				
All figures in millions of Pak Rs unless specifically stated otherwise	Oct- Dec 2016 (Post IPO)	Oct-Dec 2015 (Pre- IPO)	% Change	Oct- Dec 2016	Jul-Sep 2016	% Change	Jul-Dec 2016 (Post IPO)	Jul-Dec 2015 (Pre- IPO)	% Change
Net Sales	2,212	2,025	9.2%	2,212	1,569	41%	3,781	3,432	10.2%
Gross Profit % of sales	555 25.1%	594 29.3%	-6.6%	555 25.1%	411 26.2%	35%	967 25.6%	994 29.0%	-2.7%
Profit from Operations % of sales	299 13.5%	273 13.5%	9.5%	299 13.5%	183 11.7%	63.4%	481 12.7%	451 13.1%	6.6%
Profit before Tax % of sales	292 13.2%	267 13.2%	9.4%	292 13.2%	178 11.3%	64%	471 12.5%	441 12.8%	6.8%
Profit after Tax % of sales	228 10.3%	173 8.5%	31.8%	228 10.3%	114 7.3%	100%	341 9.0%	293 8.5%	16.4%
EPS–Basic (PRs)	1.96	1.99	-1.5%	1.96	0.98	100%	2.94	3.36	-12.5%

Consolidated										
	For	the second	quarter	Qı	Quarter on Quarter			For the Half Year		
All figures in millions	Oct- Dec	Oct-Dec					Jul-Dec	Jul-Dec		
of Pak Rs unless	2016	2015	%	Oct-Dec	Jul-Sep	%	2016	2015	%	
specifically stated otherwise	(Post IPO)	(Pre- IPO)	Change	2016	2016	Change	(Post IPO)	(Pre- IPO)	Change	
Net Sales	2,212	2,025		2,212	1,569		3,781	3,432		
			9.2%			41%			10.2%	
Gross Profit % of sales	608 27.5%	594 29.3%	2.4%	608 27.5%	415 26.4%	46.5%	1024 27.1%	994 29%	3%	
Profit from Operations % of sales	358 16.2%	272 13.4%	31.6%	358 16.2%	173 11.0%	106.9%	531 14%	446 13.0%	19%	
Profit before Tax % of sales	337 15.3%	264 13.0%	27.7%	337 15.3%	164 10.4%	105.5%	501 13.3%	434 12.6%	15.4%	
Profit after Tax % of sales	272 12.3%	169 8.3%	60.9%	272 12.3%	99 6.3%	174.7%	371 9.8%	284 8.3%	30.6%	
EPS–Basic (Prs)	2.35	1.94	21.1%	2.35	0.85	176%	3.20	3.27	-2.1%	

Condensed Interim Financial Information | 3

Directors' Report

On consolidated basis, during the 1st half of 2016-17, the Company has achieved net sales of PKR 3,781 million against net sales of PKR 3,432 million of corresponding period of last year, representing sales growth of 10.20%. The operations have generated earnings of PKR 531 million during the half year under review against PKR 446 million of corresponding period of year 2015, resulting in an increase of PKR 85 million mainly due to revenue growth and price stability. The gross margin decreased by 0.7% due to increase in international product prices and Government levies and provincial infrastructure cess. These increases have not been passed on to the consumers due to market conditions. However, compared with second quarter of the previous financial year, the company has shown an improvement of 175% in the bottom line.

The un-consolidated net profit after tax reached PKR 341 million registering a growth of 16.4% vs same period last year. The profit after tax has registered a growth of 31.8% due to rationalization of taxation regime on account of local purchases from a wholly owned subsidiary company. Compared to the performance of the last quarter (July to Sept 2016), the company registered a growth of 41% on top line and 100% on bottom line. During 1st half of operations, the wholly owned subsidiary company Hi-Tech Blending (Pvt.) Limited, contributed a net profit of Rs. 30 million. The plant is currently operating at its 40% capacity.

Based on satisfactory performance and keeping in mind the company's operational expansion needs, the Board approved an Interim Cash Dividend for the Half Year ended 31 December, 2016 at Rs. 1.35 per share i.e. @13.5%.

The Company continued to improve operational efficiency through effective budgeting and cost controls.

Contribution in revenues

The volumes improved positively by 10% as compared to the corresponding half year of last year. Prices remained stabled throughout the period under review.

Review of Business Divisions

A brief review of the operations of the Company's business divisions is as follows:

· Zic Top-Tier marketing division

ZIC Top Tier products division has registered sales of PKR 2,880 million during the first half of 2016 as compared to PKR 2,699 million of corresponding period of 2015, representing sales growth of 6.7%.

Zic Mid-Tier marketing division

The results of ZIC Mid-Tier division have also improved by 28% during first half of 2016 over corresponding values of 2015 resulting from revenue growth contributed mainly by increased volumes.

Future Outlook

The growth in the automobile sector both via import and local manufacturing has resulted in an increase demand for the lubricant. With industrial sector being a high potential prospect for HTL, Hi-Tech blending and bottling plant has become operational to cater to this demand and take advantage of this opportunity. With state of the art fully automated bottling and cap manufacturing promising high level of quality products, the plant is currently operating at 40% capacity but is expected to grow steadily in capacity utilization steadily over the few years.

Directors' Report

To widen the scope of our operations and to balance them through diversification, we are venturing into the OMC business with storage licenses already received. We have plans to open 300 fuel stations nationwide by the end of 2020. This will enhance the capability of HTL to improve its presence in the retail segment and increase its market share. The first station is expected to become operational at the end of calendar year 2017.

HTL Express centers, our proposed state of the art retail outlets across Pakistan with multitude of specialized services and technical support, will be operational by the end of first quarter of 2017 in Lahore, while work on Karachi and Islamabad is well underway.

HTL Express centers with the hall mark of "Innovation at its best" will significantly expand the business opportunities. The wide range of franchise options based on area, capacity, product range and service delivery are planned to penetrate the market and provide quality services to our customers whose trust has been behind the growth of our company.

Company's Staff and Customers

We wish to record our appreciation for the hard work and commitment of our employees to the Company's objectives and continued patronage of our customers.

Mr. Hassan Tahir (Chief Executive)

Lahore, February 18, 2017

Mr. Shaukat Hassan (Chairman)

ڈائر یکٹران کی ریورٹ برائے صصد اران

اپلی کیس کمیٹر کے ذائر کیٹران ایسی حصص داران کے سامنے برائے ششمانی ٹنٹنہ 31 دسمبر 2016 کمیٹی کی انفرادی اور جامی مجمد عبوری مالیاتی معلومات کے ماتھ ساتھ دوسری سدمادی اور ششما می رپورٹ کوانتیا کی سرت کے ساتھ بیٹن کرر ہے ہیں۔ مجموع نمیا دوں پر سمال 2017-2016 کے سیلے ضف کے دوران، گزشتہ سال کا مدت کی ففتر فوخت 3,432 ملین پاکستانی روپ کے مقاطی میں کمپنی رواں سال 20.20 پیداواری فروخت کی نمائندگی کرتے ہوئے 3,781 ملین پاکستانی دولی کی ففتر فروخت حاصل کرنے میں کا سیاری کہ مدت کی ففتر فورخت 3,432 ملین پاکستانی روپر کے مقاطی میں کمپنی رواں سال 20.20 پیداواری فروخت کی نمائندگی کرتے ہوئے 3,781 ملین پاکستانی دولی کی ففتر فروخت حاصل کرنے میں کا سیار روی ہے آپر شکر کا مدون کی نشتہ سال 20.20 سیار میں میں 3,780 میں پاکستانی دولی کی ففتر فروخت 3,43 میں پاکستانی روپ کے مقاطی میں کہتی ہوں اس سال 20.20 میں 3,781 میں کا میں کر میں تعالی میں پاکستانی دولی کی ففتر فروخت حاصل کرنے میں کا سیار روپ کے مقاطی میں کمپنی پاکستانی دولی میں میں 3,7

-4

محصول کے بعدگز شتہ سال کیا تک مت لیے میں% 16.4 کے اضافے کور جنر ڈکرتے ہوئے غیر مجموعی سافع 341 ملین پاکستانی و یہ بیک پنی آئی ہے۔ تعکم کملکیتی سبد ٹریم کینی سے خرید وفروخت کی مد میں صوحتی محصولات پرنظر ثانی سے بعد محصول منافع میں %3.81 تک اضافہ در جنر ڈہوا۔ گزشتہ سرمان (2016) کی کارکردگی کے مقابلے میں کمپنی نے او پر کی سطح پر 140 اور پلی سطح پر 100% تک کا اضافہ در جنر ڈکیا۔ آپریشنز کے ابتدائی کصف کے دوران بھل ملکیتی سبد ٹریم کینی ہائی طیک بلینڈ میں (یا ک کر دہا ہے -

تسلی بخش کارکردگی کی بنیاد پرادر کمینی کی آپریشنل ضروریات کوذین میں رکھتے ہوئے، بورڈ نے عبوری فقد ڈیو ٹیر نذریائے ششما دی گھتمتہ 31 دسمبر 2016 فی حصص 1.35 بحساب %1.35 کی منظوری دی ہے۔ کمپنی نے موثر بجٹ کاسٹ کنٹرول کے ذریعے آپریشنل کارکرد دگا کہ بتر بنایا۔

> **ر باینویش شراکت** گزشته ششاهی کے مقابلے میں ٹیم میں %10 تک شبت بہتری آئی نظر ٹانی شدہدت میں قیتوں میں استخام رہا۔

> > Condensed Interim Financial Information | 5

ڈائر یکٹران کی رپورٹ برائے صصد اران

کاروباری ڈویژن یرنظر ثانی

سمپنی کے کاروباری ڈویژنوں کے عملیات کا ایک مختصر جائزہ درج زیل ہے۔

زك اعلى در ب (ZIC Top-Tier) كامار كيفتك دويدن

زک اعلیٰ در بے کی مصنوعات کا ڈویژن سال 2016 کے ابتدائی نصف دورائے میں %6.7 اضافی فروخت کے ساتھ سال 2015 کے دورائے کی فروخت 1,699 ملین پاکستانی روپے کے مقابلے میں 2,880 ملین پاکستانی روپے کی فروخت رحمز ڈکر چکا ہے۔

زك درميانى در بے(ZIC Mid-Tier) كاماركينىك دويرون

اضانی والیومز کی ربینیاضافے میں شراکت کی بدولت سال 2015 کی ویلیوز پر درمیانی درج کے مارکینگ ڈویژن کے نتائج میں بھی سال 2016 کے ابتدائی نصف میں 🕺 28 نمایاں بہتری دیکھنے میں آئی ہے۔

مستغتبل كانقطه نظر

دونوں درآ مداور مقامی میونیچرنگ نے ذریعے آلومویاک شیسے میں ترقی کے نتیجے میں ابر کمیوٹ کی مالی کے اسلی ایک اللی ایک اور یہ یونیکچرنگ اللی در جرکی معادی مصنوعات کی ہوئیک یوننگ چانٹ ان ضرور یا سک پواکر نے اور اس موقع ہے جرپودا کدہ اللیا نے کتابل ہو گیا ہے۔ جدید ترین ہولیا ہے ۔ آراستگمل آلومیٹر یوننگ اور کی میونیکچرنگ اللی در جرک معادی مصنوعات کی ہو ہے مذکور چانٹ فی الحال 40% کھنے تک سما تھرکا مراج سے تاہ جادی اس کی استفادہ کی گھن شوال میں تیزی ہے بولیا ہے۔

ایپ کام کےدائر دکار کو بڑھانے اوران کے درمیان قدان کوقائم رکھے کیلیے ہم اوا یم کا رو بار میں مشتر کد مصوبوں کا آغاز کر رہے ہیں جس کیلیے اسٹورین لائسنس پہلے ہی حاصل کیا جا چکا ہے۔سال 2020 کے اواخر تک ہم نے ملک جرمیں 300 فیول اسیشنز کھولنے کا منصوبہ دیا ہے۔ اس منصوبے کی بدولت ان کی استعداد کو بڑھانے میں بھی اس کی موجود کی مددگار ثابت ہوگی۔دواں سال 2017 کے اداخر میں پہلے اسیشن کے تریشنل ہونے کی قوی امید کی جاتی ہے۔

انگانی ایل ایک پرلیس مینفرز، ملک بحر میں خصوصی خدمات ولیکنیکی معادنت پر مامور ہمارے بحوزہ جدید سولیات ہے آراستہ آؤٹ لیٹس ، سال 2017 کی آخری سہ ماہی میں لا ہور سے کام کا آغاز کردیں گے جکہ کرما چی اور اسلام آباد میں آؤٹ لیٹس کا آغاز بھی جلد ہورہا ہے۔

ہبترین جدت طرازی کے نشان کے ساتھا تک ٹی ایل بیسپرلیں سینٹرز کاروباری مواقع کی دسعت کا سب بنیں گے۔ فرنچائز کی وینٹی رنٹی مطاقاتی بنیاد پرافقایارات مصنوعات کی رنٹی اورخدمات کی فراہمی کے جذبوں سے سرشار ہوکر مارکیٹ میں اپنی موجود کی کا احساس دلانے اورابسچان صدایار کی خالم اور اجن کا مجروب اوراعتاد ہماری کمپنی کے ساتھ ہے) کی مضوبہ بندی کی جارہی ہے۔

تحميني كاعملهاورصارفين

کمپنی کے نیک مقاصد کیلئے ہم اپنے طاز مین کی تخت محنت اور ستقل وابستگی اوراپنے صارفین کی مسلسل سر پریتی ورہنمائی پران کو خراج جنسین پیش کرتے ہیں۔

orouf .

جناب^{حس}ن طاہر چیف ایگزیکٹوآ فیسر

لابور،فرورى2017،18ء

Shan

جناب شوکت حسن چئر مین آف بورڈ

Riaz Ahmad & Company

Chartered Accountants

10-B, Saint Mary Park Main Boulevard, Gulbarg III Lahore 54660, Pakistan

T: +92 (42) 3571 81 37-9 F: +92 (42) 3571 81 36 racolh(@racopk.com www.racopk.com

AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF UNCONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION

Introduction

We have reviewed the accompanying unconsolidated condensed interim balance sheet of HI-TECH LUBRICANTS LIMITED as at 31 December 2016 and the related unconsolidated condensed interim profit and loss account, unconsolidated condensed interim statement of comprehensive income, unconsolidated condensed interim cash flow statement, unconsolidated condensed interim statement of changes in equity and notes to the accounts for the half year then ended (hereinafter referred to as "unconsolidated cordensed interim financial information"). Management is responsible for the preparation and presentation of this unconsolidated condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial information based on our review. The figures of the unconsolidated condensed interim profit and loss account and unconsolidated condensed interim statement of comprehensive income for the quarters ended 31 December 2016 and 31 December 2015 have not been reviewed and we do not express a conclusion on them as we are required to review only the cumulative ficures for the half year ended 31 December 2016.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of unconsolidated condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying unconsolidated condensed interim financial information as of and for the half year ended 31 December 2016 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

RIAZ AHMAD & COMPANY Chartered/Accountants

Name of engagement partner: Mubashar Mehmood

Date: 1 8 FEB 2017

LAHORE



Condensed Interim Financial Information 7

Unconsolidated Condensed Interim Balance Sheet (Un-audited)

As at 31 December 2016

	Nete	Un-audited 31 December 2016	Audited 30 June 2016
	Note	Rupees	Rupees
SHARE CAPITAL AND RESERVES			
Authorised share capital			
150,000,000 (30 June 2016: 150,000,000) ordinary shares of Rupees 10 each		1,500,000,000	1,500,000,000
ordinary shares of Rupees to each		1,300,000,000	1,300,000,000
Issued, subscribed and paid-up share capital		1,160,040,000	1,160,040,000
Capital reserve		1,441,697,946	1,441,697,946
Revenue reserve - un-appropriated profit		913,657,596	728,911,029
Total equity		3,515,395,542	3,330,648,975
LIABILITIES			
NON-CURRENT LIABILITIES			
Long term financing	5	-	1,030,125
Liabilities against assets subject to finance lease	6	12,169,422	15,174,991
Long term deposits		2,000,000	2,000,000
		14,169,422	18,205,116
CURRENT LIABILITIES			
Trade and other payables	7	1,523,621,776	583,597,337
Accrued mark-up		5,216,822	542,912
Short term borrowings	8	527,104,631	-
Current portion of non-current liabilities		16,319,560	21,751,630
Taxation - net		22,547,317	34,249,757
T. I. I. P. I. 1991		2,094,810,106	640,141,636
Total liabilities		2,108,979,528	658,346,752
CONTINGENCIES AND COMMITMENTS	9		
TOTAL EQUITY AND LIABILITIES		5,624,375,070	3,988,995,727

The annexed notes form an integral part of this unconsolidated condensed interim financial information.

Chief Executive

Director

	Note	Un-audited 31 December 2016 Rupees	Audited 30 June 2016 Rupees
ASSETS NON-CURRENT ASSETS			
Fixed assets Investment in subsidiary company Long term loans to employees Long term security deposits	10 11	765,999,591 1,873,310,000 1,677,777 18,752,572 2,659,739,940	336,039,321 1,102,760,000 3,235,345 13,503,685 1,455,538,351
CURRENT ASSETS			
Stock-in-trade Trade debts Loans and advances Short term deposits and prepayments Interest accrued Other receivables Short term investments Cash and bank balances	12	979,969,014 287,319,167 154,967,986 20,440,484 65,545 101,520,571 1,268,966,569 151,385,794 2,964,635,130	663,264,775 151,782,449 58,790,666 13,684,348 31,283 477,630 1,458,562,799 186,863,426 2,533,457,376
TOTAL ASSETS		5,624,375,070	3,988,995,727
			1 40

0514 Chief Executive

÷.

Unconsolidated Condensed Interim Financial Information | 9

(h)

Director

Unconsolidated Condensed Interim Profit and Loss Account (Un-audited)

For the Half Year Ended 31 December 2016

	HALF YEA	R ENDED	QUARTER ENDED	
	31 December	31 December	31 December	31 December
	2016	2015	2016	2015
	Rupees	Rupees	Rupees	Rupees
SALES - net	4,382,454,730	4,146,802,102	2,491,701,897	2,446,454,348
SALES TAX	(601,669,717)	(714,327,000)	(279,565,403)	(421,224,035)
NET SALES	3,780,785,013	3,432,475,102	2,212,136,494	2,025,230,313
COST OF SALES	(2,814,176,615)	(2,438,798,156)	(1,656,877,742)	(1,431,431,802)
GROSS PROFIT	966,608,398	993,676,946	555,258,752	593,798,511
DISTRIBUTION COST	(391,088,032)	(408,973,558)	(210,859,122)	(245,667,592)
ADMINISTRATIVE EXPENSES	(130,641,100)	(113,263,229)	(65,335,608)	(63,382,689)
OTHER EXPENSES	(15,020,294)	(23,452,615)	(8,783,750)	(14,034,237)
	(536,749,426)	(545,689,402)	(284,978,480)	(323,084,518)
OTHER INCOME	51,344,742	2,644,639	28,375,210	1,868,863
PROFIT FROM OPERATIONS	481,203,714	450,632,183	298,655,482	272,582,856
FINANCE COST	(10,513,264)	(9,324,947)	(6,703,561)	(5,131,473)
PROFIT BEFORE TAXATION	470,690,450	441,307,236	291,951,921	267,451,383
TAXATION	(129,338,483)	(148,567,464)	(64,194,457)	(94,094,157)
PROFIT AFTER TAXATION	341,351,967	292,739,772	227,757,464	173,357,226
EARNINGS PER SHARE - BASIC				
AND DILUTED	2.94	3.36	1.96	1.99

The annexed notes form an integral part of this unconsolidated condensed interim financial information.

Chief Executive

Director

Unconsolidated Condensed Interim Statement of Comprehensive Income (Un-audited)

For the Half Year Ended 31 December 2016

	HALF YEAR ENDED		QUARTER ENDED	
	31 December	31 December	31 December	31 December
	2016	2015	2016	2015
	Rupees	Rupees	Rupees	Rupees
PROFIT AFTER TAXATION	341,351,967	292,739,772	227,757,464	173,357,226
OTHER COMPREHENSIVE INCOME				
Items that will not be reclassified to profit or loss	-	-	-	-
Items that may be reclassified subsequently to profit or loss	-	-	-	-
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	341,351,967	292,739,772	227,757,464	173,357,226

The annexed notes form an integral part of this unconsolidated condensed interim financial information.



Director

Unconsolidated Condensed Interim Financial Information 11

Unconsolidated Condensed Interim Cash Flow Statement (Un-audited)

For the Half Year Ended 31 December 2016

	•		
		HALF YEA	AR ENDED
		31 December	31 December
		2016	2015
	Note	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	13	728,636,051	243,807,506
Finance cost paid		(5,839,354)	(6,727,428)
Income tax paid		(141,040,923)	(187,132,190)
Net decrease in long term loans to employees		2,232,455	951,804
Long term security deposits - net		(8,856,587)	(2,472,300)
Long term deposits - net		-	(1,000,000)
Net cash generated from operating activities		575,131,642	47,427,392
5 1 5			
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure on property and equipment		(439,969,635)	(6,729,278)
Capital expenditure on intangible assets		(659,520)	(4,727,320)
Proceeds from disposal of property and equipment		2,413,480	1,409,998
Investment in subsidiary company		(770,550,000)	(148,550,000)
Short term investments - net		198,968,082	-
Profit on bank deposits and short term investments received		39,991,477	980,177
Net cash used in investing activities		(969,806,116)	(157,616,423)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of liabilities against assets subject to finance lease		(9,391,599)	(10,568,860)
Long term financing - net		(2,393,625)	1,143,000
Dividend paid		(156,122,565)	(17,400,600)
Short term borrowings - net		527,104,631	141,330,850
Net cash from financing activities		359,196,842	114,504,390
Net (decrease) / increase in cash and cash equivalents		(35,477,632)	4,315,359
Cash and cash equivalents at beginning of the period		186,863,426	86,783,717
Cash and cash equivalents at end of the period		151,385,794	91,099,076

The annexed notes form an integral part of this unconsolidated condensed interim financial information.

Chief Executive

Director

Unconsolidated Condensed Interim Statement of Changes in Equity (Un-audited)

For the Half Year Ended 31 December 2016

		RESERVES		
	SHARE	CAPITAL	REVENUE	TOTAL
	CAPITAL	SHARE PREMIUM	UN- APPROPRIATE D PROFIT	EQUITY
	(Ru	pees)
Balance as at 30 June 2015 - audited	870,030,000	-	367,451,433	1,237,481,433
Transaction with owners:				
Final dividend for the year ended 30 June 2015 @ Rupee 0.20 per share of Rupees 10 each	-	-	(17,400,600)	(17,400,600)
Profit for the half year ended 31 December 2015			292,739,772	292,739,772
Other comprehensive income for the half year ended 31			272,137,112	272,137,112
December 2015	-	-	- 292,739,772	- 292,739,772
Total comprehensive income for the half year ended 31 Decmber 2015	-	-	292,139,112	292,139,112
Balance as at 31 December 2015 - un-audited	870,030,000	-	642,790,605	1,512,820,605
Transactions with owners:				
Interim dividend for year ended 30 June 2016 @ Rupees			(450.005.000)	(150.005.000)
1.30 per share of Rupees 10 each Shares issued	-		(150,805,200)	(150,805,200)
Share issuance costs	290,010,000	1,522,552,500 (80,854,554)		1,812,562,500 (80,854,554)
	290,010,000	1,441,697,946	(150,805,200)	1,580,902,746
Profit for the half year ended 30 June 2016	-	-	236,925,624	236,925,624
Other comprehensive income for the half year ended 30 June 2016				-
Total comprehensive income for the half year ended of 30			236,925,624	236,925,624
June 2016				
Balance as at 30 June 2016 - audited	1,160,040,000	1,441,697,946	728,911,029	3,330,648,975
Transaction with owners: Final dividend for the year ended 30 June 2016 @ Rupee				
1.35 per share of Rupees 10 each			(156,605,400)	(156,605,400)
Profit for the half year ended 31 December 2016	-	-	341,351,967	341,351,967
Other comprehensive income for the half year ended 31 December 2016	-	-	-	-
Total comprehensive income for the half year ended 31 December 2016	-	-	341,351,967	341,351,967
Balance as at 31 December 2016 - un-audited	1,160,040,000	1,441,697,946	913,657,596	3,515,395,542

The annexed notes form an integral part of these financial statements.

Chief Executive

Director

Unconsolidated Condensed Interim Financial Information | 13

For the Half Year Ended 31 December 2016

1. THE COMPANY AND ITS OPERATIONS

Hi-Tech Lubricants Limited ("the Company") was incorporated as a private limited company in Pakistan on 01 September 2008 under the Companies Ordinance, 1984. On 31 October 2011, the Company was converted into public limited company and on 01 March 2016, the Company was formally listed on Pakistan Stock Exchange Limited. The registered office of the Company is situated at 1-A, Danepur Road, GOR-1, Lahore. The principal activity of the Company is to procure and distribute petroleum products.

During the half year ended 31 December 2016, Oil & Gas Regulatory Authority (OGRA) has granted license to the Company to establish an Oil Marketing Company (OMC), subject to some conditions.

2. BASIS OF PREPARATION

This unconsolidated condensed interim financial information is un-audited but subject to limited scope review by the statutory auditors and is being submitted to shareholders as required by section 245 of the Companies Ordinance, 1984. This unconsolidated condensed interim financial information of the Company for the half year ended 31 December 2016 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This unconsolidated condensed interim financial information should be read in conjunction with the audited annual financial statements of the Company for the year ended 30 June 2016.

3. ACCOUNTING POLICIES

The accounting policies and methods of computations adopted for the preparation of this unconsolidated condensed interim financial information are the same as applied in the preparation of the preceding audited annual financial statements of the Company for the year ended 30 June 2016.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of this unconsolidated condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this unconsolidated condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual financial statements of the Company for the year ended 30 June 2016.

For the Half Year Ended 31 December 2016

		Un-audited	Audited
		31 December	30 June
		2016	2016
5.	LONG TERM FINANCING	Rupees	Rupees
	From banking company - secured		
	Bank Al-Habib Limited - 1 (Note 5.1)	-	809,625
	Bank Al-Habib Limited - 2 (Note 5.2)	-	1,584,000
		-	2,393,625
	Less: Current portion shown under current liabilities	-	1,363,500
		-	1,030,125

5.1 This facility has been fully repaid during the period. It was obtained for purchase of generator and was secured against charge of Rupees 1.143 million over generator and personal guarantees of directors. This carried mark-up at the rate of 3 months KIBOR plus 2% per annum. It was repayable in 24 equal monthly instalments. Effective rate of mark-up charged during the period / year ranged from 8.04 % to 8.35% (30 June 2016; 8.35 % to 8.49%) per annum.

5.2 This facility has been fully repaid during the period. It was obtained for purchase of generator and was secured against charge of Rupees 1.584 million over generator and personal guarantees of directors. This carried mark-up at the rate of 3 months KIBOR plus 2% per annum. It was repayable in 8 equal quarterly instalments. Effective rate of mark-up charged during the period / year ranged from 8.04 % to 8.07% (30 June 2016; 8.05 %) per annum.

6.	LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE	Un-audited 31 December 2016 Rupees	Audited 30 June 2016 Rupees
	Future minimum lease payments	29,965,681	37,389,165
	Less: Un-amortized finance charge	1,476,699	1,826,044
	Present value of future minimum lease payments	28,488,982	35,563,121
	Less: Current portion shown under current liabilities	16,319,560	20,388,130
		12,169,422	15,174,991
7.	TRADE AND OTHER PAYABLES		
	Creditors	792,163,355	158,279,683
	Accrued liabilities	383,591,808	140,211,383
	Advances from customers	160,868,037	130,872,499
	Retention money payable	142,567	134,311
	Customs duty and other charges payable	139,443,498	74,217,825
	Income tax deducted at source	2,754,751	9,696,944
	Sales tax payable	41,716,446	69,320,229
	Unclaimed dividend	1,347,298	864,463
	Payable to employees' provident fund trust	1,594,016	-
		1,523,621,776	583,597,337

Unconsolidated Condensed Interim Financial Information | 15

For the Half Year Ended 31 December 2016

		Un-audited	Audited
		31 December	30 June
		2016	2016
8.	SHORT TERM BORROWINGS	Rupees	Rupees
	From banking companies - secured		
	Running finances (Note 8.1)	361,172,336	-
	Finance against trust receipts (Note 8.2)	41,357,111	-
	Running musharakah (Note 8.3)	124,575,184	
		527,104,631	-

- 8.1 These facilities amounting to Rupees 450 million are secured against first pari passu hypothecation charge over current assets of the Company, lien over term deposit receipts and personal guarantees of directors. The rates of markup range from 3 months KIBOR plus 1.25% to 1.50% per annum
- 8.2 This facility amounting to Rupees 300 million is secured against first pari passu hypothecation charge over current assets of the Company, lien over shipping documents and personal guarantees of directors. The mark-up is payable at 3 months KIBOR plus 1.50% per annum.
- 8.3 This facility amounting to Rupees 150 million is secured against first pari passu hypothecation charge over current assets of the Company with 25% margin. The mark-up is payable at 3 months KIBOR plus 1.00% per annum.
- 9. CONTINGENCIES AND COMMITMENTS
- 9.1 Contingencies
- 9.1.1 The Additional Commissioner Inland Revenue issued an assessment order for the tax year 2009 under section 122 (5A) of the Income Tax Ordinance, 2001 by creating a demand of Rupees 11.004 million on various grounds. Against the alleged order, the Company filed an appeal before the Commissioner Inland Revenue (Appeals). The Commissioner Inland Revenue (Appeals) decided the case by deleting some of the provisions of the order whereby the tax demand has been reduced to Rupees 2.911 million which is mainly on account of non-deduction of withholding tax. Being aggrieved with order of the Commissioner Inland Revenue (Appeals), the Company has filed appeal before the Appellant Tribunal Inland Revenue (ATIR). During the period, ATIR remanded back all the issues assailed in appeal to the department for adjudication afresh, and consequently the entire tax demand stands vacated.
- 9.1.2 Guarantees of Rupees 10.000 million (30 June 2016: Rupees Nil) are given by the bank of the Company to Director Excise and Taxation, Karachi against disputed amount of infrastructure cess.
- 9.1.3 Guarantees of Rupees 2.314 million (30 June 2016: Rupees Nil) are given by the bank of the Company to Chairman, Punjab Revenue Authority, Lahore against disputed amount of infrastructure cess.
- 9.1.4 Corporate guarantees of Rupees 1,253.470 million (30 June 2016: Rupees 855.000 million) have been given by the Company to the banks in respect of financing to Hi-Tech Blending (Private) Limited subsidiary company.

9.2	Commitments	Un-audited 31 December 2016 Rupees	Audited 30 June 2016 Rupees
	Contract for capital expenditure	83,807,179	3,616,368
	Letters of credit other than capital expenditure	193,797,363	340,535,013

For the Half Year Ended 31 December 2016

1 01			
		Un-audited	Audited
		31 December	30 June
10.	FIXED ASSETS	2016	2016
		Rupees	Rupees
	Property and equipment:		
	Operating fixed assets		
	- Owned (Note 10.1)	587,785,533	239,293,518
	- Leased (Note 10.2)	47,123,625	42,898,138
		634,909,158	282,191,656
	Capital work-in-progress (Note 10.3)	121,231,693	41,263,928
	Intangible assets:	756,140,851	323,455,584
	Computer software (Note 10.4)	9,858,740	12,583,737
		765,999,591	336,039,321
10.1	Operating fixed assets – owned		
	Opening book value	239,293,518	120,651,623
	Add: Cost of additions during the period / year (Note 10.1.1)	357,749,782	124,150,830
	Add: Book value of assets transferred from assets subject to finance lease		
	during the period / year (Note 10.2.2)	-	14,006,764
		597,043,300	258,809,217
	Less: Book value of deletions during the period / year (Note 10.1.2)	1,153,074	4,357,922
		595,890,226	254,451,295
	Less: Depreciation charged during the period / year	8,104,693	15,157,777
	Closing book value	587,785,533	239,293,518
10.1.1	Cost of additions during the period / year		
	Freehold land	355,881,500	109,326,530
	Furniture and fittings	364,088	408,002
	Vehicles	379,265	625,195
	Office equipment	392,128	4,934,030
	Computers	732,801	8,857,073
		357,749,782	124,150,830
10.1.2	2 Book value of deletions during the period / year		
	Cost:		
	Vehicles	3,300,800	3,073,657
	Office equipment	106,343	5,740,245
	Computers	58,000	567,128
		3,465,143	9,381,030
	Less: Accumulated depreciation	2,312,069	5,023,108
		1,153,074	4,357,922

For the Half Year Ended 31 December 2016

		Un-audited 31 December 2016	Audited 30 June 2016
		Rupees	Rupees
10.2	Operating fixed assets – leased		
	Opening book value	42,898,138	62,993,807
	Add: Cost of additions during the period / year (Note 10.2.1)	8,751,430	10,618,090
		51,649,568	73,611,897
	Less: Book value of assets transferred to owned assets during the		
	period / year (Note 10.2.2)	-	14,006,764
		51,649,568	59,605,133
	Less: Depreciation charged during the period / year	4,525,943	16,706,995
	Closing book value	47,123,625	42,898,138
10.2.1	Cost of additions during the period / year		
	Generator	1,698,360	-
	Vehicles	7,053,070	10,618,090
		8,751,430	10,618,090

10.2.2 Book value of assets transferred to owned assets during the period / year

	Cost:		
	Vehicles	-	21,240,386
	Less: Accumulated depreciation	-	7,233,622
		-	14,006,764
10.3	Capital work-in-progress		
	Advance against purchase of apartment	25,226,750	25,226,750
	Advance for purchase of vehicle	36,517,495	2,015,505
	Civil works	28,077,471	8,451,580
	Unallocated expenditures	31,409,977	5,570,093
		121,231,693	41,263,928
10.4	Computer software		
	Opening book value	12,583,737	13,045,477
	Add: Cost of addition during the period / year	659,520	5,984,979
	Less: Amortization charged during the period / year	3,384,517	6,446,719
	Closing book value	9,858,740	12,583,737

For the Half Year Ended 31 December 2016

		Un-audited 31 December 2016 Rupees	Audited 30 June 2016 Rupees
11.	INVESTMENT IN SUBSIDIARY COMPANY - AT COST		
	Hi-Tech Blending (Private) Limited - unquoted 10,000,050 (30 June 2016: 10,000,050) fully paid		
	ordinary shares of Rupees 10 each		
	Equity held: 100% (30 June 2016: 100%)	100,000,500	100,000,500
	Advance against issuance of shares	1,773,309,500	1,002,759,500
		1,873,310,000	1,102,760,000
12.	STOCK-IN-TRADE		
	Lubricants	979,654,176	662,906,276
	Stock of promotional items	314,838	358,499
		979,969,014	663,264,775

12.1 Stock-in-trade includes stock-in-transit of Rupees 640.645 million (30 June 2016: Rupees 434.590 million) lying at custom bonded warehouses.

		UN-AU	DITED
		HALF YEA	RENDED
		31 December	31 December
		2016	2015
		Rupees	Rupees
13.	CASH GENERATED FROM OPERATIONS		
	Profit before taxation	470,690,450	441,307,236
	Adjustments for non-cash charges and other items:		
	Depreciation on operating fixed assets	12,630,636	13,638,793
	Amortization on intangible assets	3,384,517	3,330,163
	Amortization of deferred income	-	(136,103)
	Provision for doubtful trade debts	687,614	-
	Debit balances written off	18,652	-
	Gain on disposal of property and equipment	(1,260,406)	(1,094,998)
	Unrealized gain on remeasurement of investment at fair value	(4,836,971)	-
	Profit on bank deposits and short term investments	(44,560,620)	(980,177)
	Finance cost	10,513,264	9,324,947
	Working capital changes (Note 13.1)	281,368,915	(221,582,355)
		728,636,051	243,807,506

Unconsolidated Condensed Interim Financial Information | 19

UN-AUDITED

281,368,915

(221,582,355)

For the Half Year Ended 31 December 2016

		HALF YEA	R ENDED
13.1	Working capital changes	31 December 2016	31 December 2015
	(Increase) / decrease in current assets:	Rupees	Rupees
	Stock-in-trade	(316,704,239)	(697,866,586)
	Trade debts	(136,242,984)	50,160,366
	Loans and advances	(96,852,189)	1,307,695
	Short term deposits and prepayments	(7,330,336)	201,581
	Other receivables	(101,042,941)	(49,453,087)
		(658,172,689)	(695,650,031)
	Increase in trade and other payables	939,541,604	474,067,676

14. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise of subsidiary company, associated undertakings, other related parties, key management personnel and provident fund trust. The Company in the normal course of business carries out transactions with various related parties. Detail of significant transactions with related parties are as follows:

		UN-AUDITED			
		HALF YEA		QUARTER	
		31 December 2016	31 December 2015	31 December 2016	31 December 2015
i.	Transactions			ipees	
	Subsidiary company				
	Share deposit money	770,550,000	148,550,000	549,850,000	89,100,000
	Purchase of lubricants	810,197,173	-	544,738,357	-
	Associated companies:				
	MAS Associates (Private) Limited				
	Share of common expenses	220,268	168,318	107,265	76,464
	SK Lubricants Company Limited				
	Purchase of lubricants	2,188,723,717	-	1,369,680,646	-
	Other related parties				
	Rent paid to directors	8,259,348	8,259,348	4,129,677	4,129,677
	Contribution to employees' provident fund trust	5,570,229	5,110,901	2,734,975	5,110,901
	Remuneration of key management personnel	71,827,622	75,877,060	42,431,865	39,745,457
	Donation to Sabra, Hameeda Trust	6,000,000	5,500,000	3,000,000	4,000,000
ii.	Period end balances Subsidiary company:			Un-audited 31 December 2016 Rupees	Audited 30 June 2016 Rupees
	Investment in Hi-Tech Blending (Private) Limite Payable to Hi-Tech Blending (Private) Limited	ed		1,873,310,000 224,349,157	1,102,760,000
	Associated companies:				
	Receivable from MAS Associates (Private) Lin Receivable from SK Lubricants Company Limi Payable to SK Lubricants Company Limited			220,268 101,016,927 545,661,627	215,832 - 115,947,873
	Other related party: Payable to employees' provident fund trust			1,594,016	-
20	Hi-Tech Lubricants Limited				

asonable

For the Half Year Ended 31 December 2016

condensed interim financial information. To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial Judgements and estimates are made in determining the fair values of the financial instruments that are recognised and measured at fair value in this unconsolidated 31 December 2016 astruments into the following three levels. An explanation of each level follows underneath the table. RECOGNIZED FAIR VALUE MEASUREMENTS - FINANCIAL INSTRUMENTS Fair value hierarchy

15. Ξ

Recurring fair value measurements	Level 1	Level 2	Level 3	Total
			Rupees	
Financial assets				
Financial assets at fair value through profit and loss account	58,035,661			58,035,661
Total financial assets	58,035,661			58,035,661
		30 Ju	30 June 2016	
Recurring fair value measurements	Level 1	Level 2	Level 3	Total
Financial assets			Rupees	
Financial assets at fair value through profit and loss account	3,198,690			3,198,690
Total financial assets	3,198,690	•		3,198,690
The above table does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amounts are a rei approximation of fair value. Due to short term nature, carrying amounts of certain financial assets and financial liabilities are considered to be the same as their fair v the majority of the non-current receivables, the fair values are also not significantly different to their carrying amounts.	financial assets and amounts of certain fii lso not significantly c	I financial liabilities r nancial assets and fin lifferent to their carryir	lot measured at fair v ancial liabilities are co ng amounts.	ralue if the carrying amo onsidered to be the same

alue. For There were no transfers between levels 1 and 2 for recurring fair value measurements during the half year ended 31 December 2016, Further there was no transfer in and out

of level 3 measurements.

The Company's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period.

Level 1: The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-for-sale securities) is based on guoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the Company is the current bid price. These instruments are included in level 1.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

evel 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities.

Valuation techniques used to determine fair values Ξ specific valuation techniques used to value financial instruments include the use of quoted market prices.

For the Half Year Ended 31 December 2016

16. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the preceding audited annual financial statements of the Company for the year ended 30 June 2016.

17. EVENT AFTER THE REPORTING PERIOD AND CORRESPONDING FIGURES

The Board of Directors of the Company have declared an interim dividend of Rupees 1.35 per ordinary share at their meeting held on February 18, 2017. This unconsolidated condensed interim financial information does not include the effect of the above interim dividend which will be accounted for in the period in which it is declared.

In order to comply with the requirements of International Accounting Standard (IAS)34 'Interim Financial Reporting', the unconsolidated condensed interim balance sheet and unconsolidated condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the unconsolidated condensed interim profit and loss account, unconsolidated condensed interim statement of comprehensive income and unconsolidated condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been rearranged, wherever necessary, for the purpose of comparison, however, no significant re-arrangements have been made.

18. DATE OF AUTHORIZATION FOR ISSUE

This unconsolidated condensed interim financial information was approved by the Board of Directors and authorized for issue on February 18, 2017.

19. GENERAL

Bank balances of Rupees 22.861 million (30 June 2016: Rupees 29.973 million) and short term investments of Rupees 1,251.032 million (30 June 2016: Rupees 1,450 million) as at 31 December 2016 represent un-utilized proceeds of the initial public offer and can only be utilized for the purposes mentioned in the prospectus dated 28 December 2015 as per special condition imposed by regulators.

Figures have been rounded off to nearest of Rupee.

Chief Executive

Director

Condensed Interim Consolidated Financial Information (Un-audited) For the Half Year Ended 31 December 2016

Condensed Interim Consolidated Balance Sheet

As at 31 December 2016

	Note	Un-audited 31 December 2016 Rupees	Audited 30 June 2016 Rupees
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES			
Authorised share capital 150,000,000 (30 June 2016: 150,000,000) ardinary charge of Dunges 10 arch		1 500 000 000	1 500 000 000
ordinary shares of Rupees 10 each		1,500,000,000	1,500,000,000
Issued, subscribed and paid-up share capital		1,160,040,000	1,160,040,000
Capital reserve		1,441,697,946	1,441,697,946
Revenue reserve - un-appropriated profit		915,486,744	700,673,608
Total equity		3,517,224,690	3,302,411,554
LIABILITIES			
NON-CURRENT LIABILITIES			
Long term financing	5	214,325,909	215,356,033
Liabilities against assets subject to finance lease	6	69,208,693	165,067,091
Long term deposits		2,000,000	2,000,000
Deferred liabilities		12,584,791	12,584,791
CURRENT LIABILITIES		298,119,393	395,007,915
CURRENT LIADILITIES			
Trade and other payables	7	1,426,887,534	590,701,630
Accrued mark-up		20,560,113	15,297,891
Short term borrowings	8	704,270,111	98,994,215
Current portion of non-current liabilities		99,272,718	232,798,149
Taxation - net		22,547,317 2,273,537,793	22,370,779 960,162,664
Total liabilities		2,273,537,793	1,355,170,579
	0	2,571,057,100	1,000,170,077
CONTINGENCIES AND COMMITMENTS	9		
TOTAL EQUITY AND LIABILITIES		6,088,881,876	4,657,582,133

The annexed notes form an integral part of these consolidated condensed interim financial information.

Chief Executive

Director

ASSETS	Note	Un-audited 31 December 2016 Rupees	Audited 30 June 2016 Rupees
NON-CURRENT ASSETS	10	2,184,964,262	1,759,380,605
Fixed assets		86,061,794	91,922,830
Unallocated expenditure		1,677,777	3,235,345
Long term loans to employees		44,714,422	101,487,135
Long term security deposits		2,317,418,255	1,956,025,915
CURRENT ASSETS	11	46,008,275	28,975,677
Store spare & loose tools		1,403,901,628	723,232,736
Stock-in-trade		287,319,167	151,144,449
Trade debts		356,522,704	96,268,274
Loans and advances		25,783,930	16,877,313
Short term deposits and prepayments		65,545	31,283
Interest accrued		101,520,571	477,630
Other receivables		1,268,966,569	1,458,562,799
Short term investments		128,934,586	38,492,600
Sales tax refundable		152,440,646	187,493,457
Cash and bank balances		3,771,463,621	2,701,556,218
TOTAL ASSETS		6,088,881,876	4,657,582,133



 $\left(\int \right)$ Director

Consolidated Condensed Interim Financial Information | 25

Condensed Interim Consolidated Profit and Loss Account (Un-audited)

For the Half Year Ended 31 December 2016

	HALF YEA	R ENDED	QUARTER	ENDED
	31 December 31 December		31 December	31 December
	2016	2015	2016	2015
	Rupees	Rupees	Rupees	Rupees
SALES - net	4,382,454,730	4,146,802,102	2,491,701,897	2,446,454,348
SALES TAX	(601,669,717)	(714,327,000)	(279,565,403)	(421,224,035)
NET SALES	3,780,785,013	3,432,475,102	2,212,136,494	2,025,230,313
COST OF SALES	(2,757,075,768)	(2,438,798,156)	(1,603,747,673)	(1,431,431,802)
GROSS PROFIT	1,023,709,245	993,676,946	608,388,821	593,798,511
DISTRIBUTION COST	(391,088,032)	(408,973,558)	(210,859,122)	(245,667,592)
ADMINISTRATIVE EXPENSES	(138,256,025)	(117,767,861)	(59,127,587)	(64,348,269)
OTHER EXPENSES	(15,020,297)	(23,452,615)	(8,783,778)	(14,034,237)
	(544,364,354)	(550,194,034)	(278,770,487)	(324,050,098)
OTHER INCOME	51,344,742	2,846,347	28,375,210	2,036,953
PROFIT FROM OPERATIONS	530,689,633	446,329,259	357,993,544	271,785,366
FINANCE COST	(29,932,614)	(12,273,946)	(21,317,852)	(7,310,525)
PROFIT BEFORE TAXATION	500,757,019	434,055,313	336,675,692	264,474,841
TAXATION	(129,338,483)	(149,961,479)	(64,194,457)	(95,401,942)
PROFIT AFTER TAXATION	371,418,536	284,093,834	272,481,235	169,072,899
EARNINGS PER SHARE - BASIC	2.00	2.07	0.05	101
AND DILUTED	3.20	3.27	2.35	1.94

The annexed notes form an integral part of these consolidated condensed interim financial information.

Chief Executive

Director

Condensed Interim Consolidated Statement of Comprehensive Income (Un-audited)

For the Half Year Ended 31 December 2016

	HALF YEAR ENDED		QUARTER ENDED	
	31 December	31 December	31 December	31 December
	2016	2015	2016	2015
	Rupees	Rupees	Rupees	Rupees
PROFIT AFTER TAXATION	371,418,536	284,093,834	272,481,235	169,072,899
OTHER COMPREHENSIVE INCOME				
Items that will not be reclassified to profit or loss	-	-	-	-
Items that may be reclassified subsequently to profit or loss	-	-	-	-
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	371,418,536	284,093,834	272,481,235	169,072,899

The annexed notes form an integral part of these consolidated condensed interim financial information.



Director

Condensed Interim Consolidated Cash Flow Statement (Un-audited)

For the Half Year Ended 31 December 2016

31 December 201631 December 2015Note31 December 20162015NoteRupeesRupeesCASH FLOWS FROM OPERATING ACTIVITIES145,880,557214,409,259Cash generated from operations12145,880,557214,409,259Finance cost paid Long term loans to employees Long term deposits - net Long term deposits - net(24,670,392) 2,232,455(9,676,427)Long term deposits - net Long term deposits - net-(1,000,000) -(1,000,000) -Net cash generated from operating activities(37,376,932)7,628,843CASH FLOWS FROM INVESTING ACTIVITIES(447,332,018) (659,520) 2,413,480(222,274,071) (4,727,320) 1,409,998Capital expenditure on property and equipment Capital expenditure on intangible assets Profit on bank deposits and short term investments received Net cash used in investing activities(447,332,018) (659,520) 2,413,480 1,409,998 39,991,477(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIES-(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIESRepayment of liabilities against assets subject to finance lease Loans from directors - net Loans from directors - net Loans from financing - netNoteNet cash from financing activities208,942,620 (156,122,569) (17,400,600) (141,330,850)206,666,321 (141,330,850)Net cash from financing activities208,942,620 (206,666,321) (10,316,052)206,666,321 (10,316,052)			HALF YEA	R ENDED
NoteRupeesRupeesCASH FLOWS FROM OPERATING ACTIVITIESCash generated from operations12145,880,557214,409,259Finance cost paid(24,670,392)(9,676,427)Income tax paid(213,984,565)(190,883,493)Net decrease in long term loans to employees2,322,455951,804Long term security deposits - net53,165,013(6,172,300)Long term security deposits - net(37,376,932)7,528,843CASH FLOWS FROM INVESTING ACTIVITIES(447,332,018)(222,274,071)Capital expenditure on property and equipment(447,332,018)(222,274,071)Capital expenditure on intangible assets(447,332,018)(4,727,320)Profic on bank deposits and short term investments received99,991,477980,177Net cash used in investing activities(141,344,835)(16,782,762)CASH FLOWS FROM FINANCING ACTIVITIES(141,344,835)(16,782,762)Repayment of liabilities against assets subject to finance lease(141,344,835)(16,782,762)Loans from directors - net(98,865,876)34,518,833(17,400,600)Long term financing - net(141,330,850)141,330,850141,330,850Net cash from financing activities208,942,620206,666,321141,330,850Net cash from financing activities208,942,620206,666,32110,316,052				
CASH FLOWS FROM OPERATING ACTIVITIESCash generated from operations12145,880,557214,409,259Finance cost paid Income tax paid(24,670,392) (213,984,565)(9,676,427) (190,883,493)Net decrease in long term loans to employees Long term security deposits - net Net cash generated from operating activities(23,984,565) (37,376,932)(9,676,427) (190,883,493)CASH FLOWS FROM INVESTING ACTIVITIES-(1,000,000) (37,376,932)(222,274,071) (4,727,320)Capital expenditure on property and equipment Capital expenditure on intangible assets Proceeds from disposal of property and equipment Short term investments - net Profit on bank deposits and short term investments received Net cash used in investing activities(447,332,018) (222,274,071) (4,727,320)(222,274,071) (4,727,320) (4,727,320) (2,411,216)CASH FLOWS FROM FINANCING ACTIVITIES-(447,332,018) (659,520) (2,413,480) (2,413,480) (2,413,480) (224,611,216)(16,782,762) (65,000,000) (34,518,833) (17,400,600) (141,330,850)CASH FLOWS FROM FINANCING ACTIVITIES(16,782,762) (65,000,000) (34,518,833) (17,400,600) (141,330,850)Net cash from financing - net Dividend paid(141,344,835) (156,122,565) (17,400,600) (141,330,850)Net cash from financing activities(141,344,835) (156,122,565) (17,400,600) (141,330,850)Net cash from financing activities(16,782,762) (650,000,00) (34,518,833) (17,400,600) (141,330,850)Net cash from financing activities				
Cash generated from operations12145,880,557214,409,259Finance cost paid Income tax paid $(24,670,392)$ $(213,984,565)$ $2,232,455$ $(9,676,427)$ $(190,883,493)$ $2,232,455$ $(9,676,427)$ $(190,883,493)$ $2,232,455$ Net decrease in long term loans to employees Long term deposits - net Long term deposits - net $(23,984,565)$ $2,232,455$ $(6,172,300)$ $(1,000,000)$ Net cash generated from operating activities $(37,376,932)$ $7,628,843$ CASH FLOWS FROM INVESTING ACTIVITIES $(447,332,018)$ $(659,520)$ $2,413,480$ $1,409,998$ Short term investments - net Profit on bank deposits and short term investments received Net cash used in investing activities $(447,348,019)$ $1,409,998$ $2,413,480$ $1,409,998$ $1,477$ $980,177$ $(224,611,216)$ CASH FLOWS FROM FINANCING ACTIVITIES $(141,344,835)$ $(156,122,565)$ $(17,400,600)$ $34,518,833$ Dividend paid $(141,344,835)$ $(156,122,565)$ $(17,400,600)$ $141,330,850$ Net cash from financing activities $208,942,620$ $206,666,321$ $(10,316,052)$		Note	Rupees	Rupees
Finance cost paid Income tax paid(24,670,392) (213,984,565)(190,883,493) (190,883,493) 2,232,455Net decrease in long term loans to employees Long term security deposits - net Long term deposits - net53,165,013 (6,172,300) (1,000,000)Net cash generated from operating activities(37,376,932)CASH FLOWS FROM INVESTING ACTIVITIES(447,332,018) (659,520) 2,413,480Capital expenditure on property and equipment Capital expenditure on intangible assets Profit on bank deposits and short term investments received Not term investing activities(447,332,018) (659,520) 2,413,480 198,968,082 39,991,477CASH FLOWS FROM FINANCING ACTIVITIES(222,274,071) (4,727,320) 2,413,480 198,968,082 39,991,477(222,274,071) (4,727,320) (2,4611,216)CASH FLOWS FROM FINANCING ACTIVITIES(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIES(141,344,835) (156,122,565) (156,122,565)Repayment of liabilities against assets subject to finance lease Loans from directors - net Loans from directors - net Dividend paid Short term borrowings - net(141,344,835) (156,122,565)Net cash from financing activities208,942,620 (35,052,811)(206,663,21) (10,316,052)	CASH FLOWS FROM OPERATING ACTIVITIES			
Income tax paid(213,984,565)(190,883,493)Net decrease in long term loans to employees2,232,455951,804Long term security deposits - net53,165,013(6,172,300)Long term deposits - net(37,376,932)7,628,843CASH FLOWS FROM INVESTING ACTIVITIES(447,332,018)(222,274,071)Capital expenditure on property and equipment(447,332,018)(222,274,071)Capital expenditure on intangible assets(659,520)(4,727,320)Proceeds from disposal of property and equipment(659,520)(4,727,320)Short term investments - net198,968,082-Profit on bank deposits and short term investments received39,991,477980,177Net cash used in investing activities(246,618,499)(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIES(141,344,835)(16,782,762)Loans from directors - net65,000,000Loans from directors - net65,000,000Joi/dend paid(156,122,565)(17,400,600)34,518,833Dividend paid(156,122,565)Short term borrowings - net208,942,620206,666,321Net cash from financing activities208,942,620206,666,321Net (decrease) / increase in cash and cash equivalents(35,052,811)(10,316,052)	Cash generated from operations	12	145,880,557	214,409,259
Net decrease in long term loans to employees2,232,455951,804Long term security deposits - net53,165,013(6,172,300)Long term deposits - net(37,376,932)7,628,843CASH FLOWS FROM INVESTING ACTIVITIES(447,332,018)(222,274,071)Capital expenditure on property and equipment(447,332,018)(222,274,071)Capital expenditure on intangible assets(559,520)(4,727,320)Proceeds from disposal of property and equipment(447,332,018)(222,274,071)Capital expenditure on intangible assets(59,520)(4,727,320)Proceeds from disposal of property and equipment2,413,4801,409,998Short term investments - net198,968,082-Profit on bank deposits and short term investments received(206,618,499)(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIES(224,611,216)(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIES(16,782,762)(65,000,000)Loans from directors - net(156,122,565)(16,782,762)Loans from directors - net(156,122,565)(141,344,835)(16,782,762)Dividend paid(156,122,565)(141,330,850)(141,330,850)Net cash from financing activities208,942,620206,666,321Net (decrease) / increase in cash and cash equivalents(35,052,811)(10,316,052)	Finance cost paid		(24,670,392)	(9,676,427)
Long term security deposits - net53,165,013(6,172,300)Long term deposits - net-(1,000,000)Net cash generated from operating activities(37,376,932)7,628,843CASH FLOWS FROM INVESTING ACTIVITIES(447,332,018)(222,274,071)Capital expenditure on property and equipment(447,332,018)(222,274,071)Capital expenditure on intangible assets(659,520)(4,727,320)Proceeds from disposal of property and equipment2,413,4801,409,998Short term investments - net198,968,082-Profit on bank deposits and short term investments received(206,618,499)(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIES(16,782,762)65,000,000CASH FLOWS FROM FINANCING ACTIVITIESRepayment of liabilities against assets subject to finance lease(141,344,835)(16,782,762)Loans from directors - netLoans from directors - netLoans from financing - net(156,122,565)(17,400,600)Short term borrowings - net208,942,620206,666,321Net cash from financing activities208,942,620206,666,321Net (decrease) / increase in cash and cash equivalents(35,052,811)(10,316,052)	Income tax paid		(213,984,565)	(190,883,493)
Long term deposits - net(1,000,000)Net cash generated from operating activities(37,376,932)7,628,843CASH FLOWS FROM INVESTING ACTIVITIES(447,332,018)(222,274,071)Capital expenditure on property and equipment(447,332,018)(222,274,071)Capital expenditure on intangible assets(659,520)2,413,480Proceeds from disposal of property and equipment2,413,4801,409,998Short term investments - net198,968,08239,991,477Profit on bank deposits and short term investments received(206,618,499)(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIES(16,782,762)65,000,000Loans from directors - net65,000,000Long term financing - net(156,122,565)(16,782,762)Dividend paid(156,122,565)(17,400,600)Short term borrowings - net208,942,620206,666,321Net cash from financing activities208,942,620206,666,321Net (decrease) / increase in cash and cash equivalents(35,052,811)(10,316,052)	Net decrease in long term loans to employees		2,232,455	951,804
Net cash generated from operating activities(37,376,932)7,628,843CASH FLOWS FROM INVESTING ACTIVITIES(447,332,018)(222,274,071)Capital expenditure on property and equipment(447,332,018)(222,274,071)Capital expenditure on intangible assets(659,520)(4,727,320)Proceeds from disposal of property and equipment2,413,4801,409,998Short term investments - net198,968,082-Profit on bank deposits and short term investments received39,991,477980,177Net cash used in investing activities(206,618,499)(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIESRepayment of liabilities against assets subject to finance lease(141,344,835)(16,782,762)Loans from directors - net65,000,000Long term financing - net65,000,000Dividend paid(156,122,565)(17,400,600)141,330,850Net cash from financing activities208,942,620206,666,321Net (decrease) / increase in cash and cash equivalents(35,052,811)(10,316,052)	o y i		53,165,013	(6,172,300)
CASH FLOWS FROM INVESTING ACTIVITIESCapital expenditure on property and equipmentCapital expenditure on intangible assetsProceeds from disposal of property and equipmentShort term investments - netProfit on bank deposits and short term investments receivedNet cash used in investing activitiesCASH FLOWS FROM FINANCING ACTIVITIESRepayment of liabilities against assets subject to finance leaseLoans from directors - netLoans from directors - netDividend paidDividend paidShort term borrowings - netNet cash from financing activitiesLoans from financing activitiesLoa	s 1		-	(1,000,000)
Capital expenditure on property and equipment Capital expenditure on intangible assets(447,332,018) (659,520)(222,274,071) (4,727,320)Proceeds from disposal of property and equipment Short term investments - net2,413,480 198,968,082 39,991,4771,409,998 - 980,177Profit on bank deposits and short term investments received Net cash used in investing activities206,618,499)(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIES(141,344,835) - (224,611,216)(16,782,762) 65,000,000 34,518,833 (156,122,565) 605,275,896(16,782,762) (17,400,600) 141,330,850Net cash from financing activities208,942,620 (35,052,811)206,666,321 (10,316,052)	Net cash generated from operating activities		(37,376,932)	7,628,843
Capital expenditure on intangible assets(659,520)(4,727,320)Proceeds from disposal of property and equipment2,413,4801,409,998Short term investments - net198,968,082-Profit on bank deposits and short term investments received39,991,477980,177Net cash used in investing activities(206,618,499)(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIES(16,782,762)65,000,000Loans from directors - net-(98,865,876)34,518,833Dividend paid(156,122,565)(17,400,600)141,330,850Net cash from financing activities208,942,620206,666,321Net (decrease) / increase in cash and cash equivalents(35,052,811)(10,316,052)	CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from disposal of property and equipment2,413,4801,409,998Short term investments - net198,968,082-Profit on bank deposits and short term investments received39,991,477980,177Net cash used in investing activities(206,618,499)(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIES(16,782,762)65,000,000Loans from directors - net-(98,865,876)34,518,833Dividend paid(156,122,565)(17,400,600)141,330,850Net cash from financing activities208,942,620206,666,321Net (decrease) / increase in cash and cash equivalents(35,052,811)(10,316,052)	Capital expenditure on property and equipment		(447,332,018)	(222,274,071)
Short term investments - net198,968,082Profit on bank deposits and short term investments received39,991,477Net cash used in investing activities(206,618,499)CASH FLOWS FROM FINANCING ACTIVITIES(224,611,216)Repayment of liabilities against assets subject to finance lease(141,344,835)Loans from directors - net-Loans from directors - net(16,782,762)Loans from directors - net(156,122,565)Dividend paid(156,122,565)Short term borrowings - net208,942,620Net cash from financing activities208,942,620Net (decrease) / increase in cash and cash equivalents(35,052,811)	Capital expenditure on intangible assets		(659,520)	(4,727,320)
Profit on bank deposits and short term investments received Net cash used in investing activities39,991,477980,177(206,618,499)(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIES(16,782,762)Repayment of liabilities against assets subject to finance lease Loans from directors - net Long term financing - net(141,344,835)(16,782,762)Dividend paid Short term borrowings - net(156,122,565)(17,400,600)Net cash from financing activities208,942,620206,666,321Net (decrease) / increase in cash and cash equivalents(35,052,811)(10,316,052)	Proceeds from disposal of property and equipment		2,413,480	1,409,998
Net cash used in investing activities(206,618,499)(224,611,216)CASH FLOWS FROM FINANCING ACTIVITIES(206,618,499)(224,611,216)Repayment of liabilities against assets subject to finance lease Loans from directors - net Long term financing - net(141,344,835) - (98,865,876) (156,122,565) (156,122,565) (17,400,600) 141,330,850(16,782,762) (65,000,000 34,518,833) (17,400,600) 141,330,850Net cash from financing activities Net (decrease) / increase in cash and cash equivalents208,942,620 (35,052,811)206,666,321 (10,316,052)	Short term investments - net		198,968,082	-
CASH FLOWS FROM FINANCING ACTIVITIES(16,782,762)Repayment of liabilities against assets subject to finance lease Loans from directors - net Long term financing - net(141,344,835)(16,782,762)Dividend paid-(98,865,876)34,518,833(156,122,565)(17,400,600)Short term borrowings - net605,275,896141,330,850141,330,850Net cash from financing activities208,942,620206,666,321(10,316,052)	Profit on bank deposits and short term investments received		39,991,477	980,177
Repayment of liabilities against assets subject to finance lease (141,344,835) (16,782,762) Loans from directors - net - 65,000,000 Long term financing - net (156,122,565) 34,518,833 Dividend paid (156,122,565) (17,400,600) Short term borrowings - net 605,275,896 141,330,850 Net cash from financing activities 208,942,620 206,666,321 Net (decrease) / increase in cash and cash equivalents (35,052,811) (10,316,052)	Net cash used in investing activities		(206,618,499)	(224,611,216)
Loans from directors - net - 65,000,000 Long term financing - net (98,865,876) 34,518,833 Dividend paid (156,122,565) (17,400,600) Short term borrowings - net 208,942,620 206,666,321 Net (decrease) / increase in cash and cash equivalents (35,052,811) (10,316,052)	CASH FLOWS FROM FINANCING ACTIVITIES			
Loans from directors - net - 65,000,000 Long term financing - net (98,865,876) 34,518,833 Dividend paid (156,122,565) (17,400,600) Short term borrowings - net 208,942,620 206,666,321 Net (decrease) / increase in cash and cash equivalents (35,052,811) (10,316,052)	Repayment of liabilities against assets subject to finance lease		(141,344,835)	(16,782,762)
Dividend paid (156,122,565) (17,400,600) Short term borrowings - net 605,275,896 141,330,850 Net cash from financing activities 208,942,620 206,666,321 Net (decrease) / increase in cash and cash equivalents (35,052,811) (10,316,052)	Loans from directors - net		-	65,000,000
Short term borrowings - net 605,275,896 141,330,850 Net cash from financing activities 208,942,620 206,666,321 Net (decrease) / increase in cash and cash equivalents (35,052,811) (10,316,052)	Long term financing - net		(98,865,876)	34,518,833
Net cash from financing activities208,942,620206,666,321Net (decrease) / increase in cash and cash equivalents(35,052,811)(10,316,052)	•		(156,122,565)	(17,400,600)
Net (decrease) / increase in cash and cash equivalents(35,052,811)(10,316,052)	Short term borrowings - net		605,275,896	141,330,850
	0			
	Net (decrease) / increase in cash and cash equivalents		(35,052,811)	(10,316,052)
Cash and cash equivalents at beginning of the period 187,493,457 102,432,943	Cash and cash equivalents at beginning of the period		187,493,457	102,432,943
Cash and cash equivalents at end of the period 152,440,646 92,116,891	Cash and cash equivalents at end of the period		152,440,646	92,116,891

The annexed notes form an integral part of these consolidated condensed interim financial information.

Chief Executive

28 Hi-Tech Lubricants Limited

Director

Condensed Interim Consolidated Statement of Changes in Equity (Un-audited)

For the Half Year Ended 31 December 2016

		RES	SERVES	
		CAPITAL	REVENUE	
	SHARE CAPITAL	SHARE PREMIUM	UN-APPROPRIATED PROFIT	TOTAL EQUITY
	(····· F	Rupees)
Balance as at 30 June 2015 - audited	870,030,000	-	350,757,450	1,220,787,450
Transaction with owners: Final dividend for the year ended 30 June 2015 @ Rupee 0.20 per share of Rupees 10 each	-	-	(17,400,600)	(17,400,600)
Profit for the half year ended 31 December 2015	-	-	284,093,834	284,093,834
Other comprehensive income for the half year ended 31 December 2015				
Total comprehensive income for the half year ended 31 Decmber 2015		-	284,093,834	284,093,834
Balance as at 31 December 2015 - un-audited	870,030,000	-	617,450,684	1,487,480,684
Transactions with owners:				
Interim dividend for year ended 30 June 2016 @ Rupees 1.30 per share of Rupees 10 each		-	(150,805,200)	(150,805,200)
Shares issued Share issuance costs	290,010,000	1,522,552,500 (80,854,554)		1,812,562,500 (80,854,554)
	290,010,000	1,441,697,946	(150,805,200)	1,580,902,746
Profit for the half year ended 30 June 2016	-	-	234,028,124	234,028,124
Other comprehensive income for the half year ended 30 June 2016	-	-	-	
Total comprehensive income for the half year ended of 30 June 2016	· ·	- -	234,028,124	234,028,124
Balance as at 30 June 2016 - audited	1,160,040,000	1,441,697,946	700,673,608	3,302,411,554
Transaction with owners: Final dividend for the year ended 30 June 2016 @ Rupee			(154 405 400)	(164 406 400)
1.35 per share of Rupees 10 each Profit for the half year ended 31 December 2016			(156,605,400) 371,418,536	(156,605,400) 371,418,536
Other comprehensive income for the half year ended 31 December 2016			-	-
Total comprehensive income for the half year ended 31 December 2016	· ·] _	371,418,536	371,418,536
Balance as at 31 December 2016 - un-audited	1,160,040,000	1,441,697,946	915,486,744	3,517,224,690

The annexed notes form an integral part of these consolidated condensed interim financial information.

Chief Executive

Director

Consolidated Condensed Interim Financial Information | 29

For the Half Year Ended 31 December 2016

1. THE GROUP AND ITS OPERATIONS

The Group consists of:

Holding Company

Hi-Tech Lubricants Limited

Subsidiary Company

Hi-Tech Blending (Private) Limited

Hi-Tech Lubricants Limited

Hi-Tech Lubricants Limited ("the Company") was incorporated as a private limited company in Pakistan on 01 September 2008 under the Companies Ordinance, 1984. On 31 October 2011, the Company was converted into public limited company and on 01 March 2016, the Company was formally listed on Pakistan Stock Exchange Limited. The registered office of the Company is situated at 1-A, Danepur Road, GOR-1, Lahore. The principal activity of the Company is to procure and distribute petroleum products.

During the half year ended 31 December 2016, Oil & Gas Regulatory Authority (OGRA) has granted license to the Company to establish an Oil Marketing Company (OMC), subject to some conditions.

Hi-Tech Blending (Private) Limited

Hi-Tech Blending (Private) Limited ("the Subsidiary Company") was incorporated in Pakistan as a private limited company by shares under the Companies Ordinance, 1984 on 13 March 2014. The principal activity of the Subsidiary Company is to construct, own and operate lubricating oil blending plant. The registered office of the Subsidiary Company is situated at 1-A, Danepur Road, GOR-1, Lahore. The Subsidiary Company is a wholly owned subsidiary of Hi-Tech Lubricants Limited.

2. BASIS OF PREPARATION

This consolidated condensed interim financial information of the group for the half year ended December 31, 2016 has been prepared in accordance with the requirement of the international accounting standard no.34 – interim financial reporting and provisions of and directive issued under the companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

3. ACCOUNTING POLICES

The accounting policies and the method of computation adopted in the preparation of the consolidated condensed interim financial information at the same as those applies in the preparation of the financial statement for the year ended June 30, 2016.

There are certain new and amended standards and interpretations that have been published and are mandatory for the accounting periods beginning on and after July 01, 2016 but are considered not to be relevant or did not have significant effect on the Group's operations and are, therefore, not detailed in these condensed interim financial information.

4. ACCOUNTING ESTIMATES JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of this consolidated condensed interim financial information in conformity with approved accounting standard requires management the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Group's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Judgements and estimates made by the management in the preparation of this consolidated condensed interim financial information are the same as those that were applies to financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statement as at and for the year ended June 30, 2016.

The company's financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statement as at and for the year ended June 30, 2016.

For the Half Year Ended 31 December 2016

		Un-audited	Audited
		31 December	30 June
		2016	2016
5.	LONG TERM FINANCING	Rupees	Rupees
	From banking company - secured		
	Habib Metropolitan Bank Limited	7,345,000	375,466,048
	Bank Al-Habib Limited - 1	281,443,797	9,795,000
	Bank Al-Habib Limited - 2 (Note 5.1)	-	809,625
	Bank Al-Habib Limited - 3 (Note 5.2)	-	1,584,000
		288,788,797	387,654,673
	Less: Current portion shown under current liabilities	74,462,888	172,298,640
		214,325,909	215,356,033

5.1 This facility has been fully repaid during the period. It was obtained for purchase of generator and was secured against charge of Rupees 1.143 million over generator and personal guarantees of directors. This carried mark-up at the rate of 3 months KIBOR plus 2% per annum. It was repayable in 24 equal monthly instalments. Effective rate of mark-up charged during the period / year ranged from 8.04 % to 8.35% (30 June 2016: 8.35 % to 8.49%) per annum.

5.2 This facility has been fully repaid during the period. It was obtained for purchase of generator and was secured against charge of Rupees 1.584 million over generator and personal guarantees of directors. This carried mark-up at the rate of 3 months KIBOR plus 2% per annum. It was repayable in 8 equal quarterly instalments. Effective rate of mark-up charged during the period / year ranged from 8.04 % to 8.07% (30 June 2016: 8.05 %) per annum.

6. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

Future minimum lease payme	nts	101,032,303	240,409,023
Less: Un-amortized finance cl	narge	7,013,780	14,842,423
Present value of future minim	um lease payments	94,018,523	225,566,600
Less: Current portion shown u	inder current liabilities	24,809,830	60,499,509
		69,208,693	165,067,091
7. TRADE AND OTHER PAYAB	LES		
Creditors		586,925,110	215,303,011
Accrued liabilities		386,369,883	141,376,790
Advances from customers		160,868,037	130,872,499
Retention money payable		14,781,575	17,995,188
Customs duty and other charge	jes payable	272,112,713	74,217,825
Income tax deducted at sourc	e	2,888,902	10,071,854
Unclaimed dividend		1,347,298	864,463
Payable to employees' provide	ent fund trust	1,594,016	
		1,426,887,534	590,701,630
Accrued liabilities Advances from customers Retention money payable Customs duty and other charg Income tax deducted at sourc Unclaimed dividend	e	386,369,883 160,868,037 14,781,575 272,112,713 2,888,902 1,347,298 1,594,016	141,376,790 130,872,499 17,995,188 74,217,825 10,071,854 864,463

Consolidated Condensed Interim Financial Information 31

For the Half Year Ended 31 December 2016

		Un-audited	Audited
		31 December	30 June
		2016	2016
8.	SHORT TERM BORROWINGS	Rupees	Rupees
	From banking companies - secured		
	Running finances (Note 8.1)	413,386,760	12,075,977
	Temporary overdraft	54,951,056	1,918,238
	Finance against trust receipts (Note 8.2)	41,357,111	-
	Running musharakah (Note 8.3)	124,575,184	-
	From related parties - unsecured	634,270,111	13,994,215
	Loan from directors	70,000,000	85,000,000
		704,270,111	98,994,215

- 8.1 These facilities amounting to Rupees 450 million are secured against first pari passu hypothecation charge over current assets of the Company, lien over term deposit receipts and personal guarantees of directors. The rates of mark-up range from 3 months KIBOR plus 1.25% to 1.50% per annum
- 8.2 This facility amounting to Rupees 300 million is secured against first pari passu hypothecation charge over current assets of the Company, lien over shipping documents and personal guarantees of directors. The mark-up is payable at 3 months KIBOR plus 1.50% per annum.
- 8.3 This facility amounting to Rupees 150 million is secured against first pari passu hypothecation charge over current assets of the Company with 25% margin. The mark-up is payable at 3 months KIBOR plus 1.00% per annum.
- 9. CONTINGENCIES AND COMMITMENTS
- 9.1 Contingencies
- 9.1.1 The Additional Commissioner Inland Revenue issued an assessment order for the tax year 2009 under section 122 (5A) of the Income Tax Ordinance, 2001 by creating a demand of Rupees 11.004 million on various grounds. Against the alleged order, the Company filed an appeal before the Commissioner Inland Revenue (Appeals). The Commissioner Inland Revenue (Appeals) decided the case by deleting some of the provisions of the order whereby the tax demand has been reduced to Rupees 2.911 million which is mainly on account of non-deduction of withholding tax. Being aggrieved with order of the Commissioner Inland Revenue (Appeals), the Company has filed appeal before the Appellant Tribunal Inland Revenue (ATIR). During the period, ATIR remanded back all the issues assailed in appeal to the department for adjudication afresh, and consequently the entire tax demand stands vacated.
- 9.1.2 Guarantees of Rupees 10.000 million (30 June 2016: Rupees Nil) are given by the bank of the Company to Director Excise and Taxation, Karachi against disputed amount of infrastructure cess.
- 9.1.3 Guarantees of Rupees 2.314 million (30 June 2016: Rupees Nil) are given by the bank of the Company to Chairman, Punjab Revenue Authority, Lahore against disputed amount of infrastructure cess.
- 9.1.4 Corporate guarantees of Rupees 1,253.470 million (30 June 2016: Rupees 855.000 million) have been given by the Company to the banks in respect of financing to Hi-Tech Blending (Private) Limited subsidiary company.
- 32 Hi-Tech Lubricants Limited

For the Half Year Ended 31 December 2016

	ine han teal Ended St December 2010	المعالمة والمعال	المعالمة ما
		Un-audited	Audited
		31 December	30 June
		2016	2016
9.2	Commitments	Rupees	Rupees
	Contract for capital expenditure	83,807,179	13,485,336
	Letters of credit other than capital expenditure	218,797,363	402,294,220
10.	FIXED ASSETS		
	Property and equipment:		
	Operating fixed assets		
	- Owned (Note 10.1)	1,914,542,542	427,789,593
	- Leased (Note 10.2)	138,924,859	65,200,771
		2,053,467,401	492,990,364
	Capital work-in-progress (Note 10.3)	121,231,693	1,253,328,353
	Intangible assets:	2,174,699,094	1,746,318,717
	-	10 2/5 1/0	12 0/1 000
	Computer software (Note 10.4)	10,265,168	13,061,888
10.1	Operating fixed assets – owned		
	Opening book value	427,789,593	309,275,461
	Add: Cost of additions during the period / year (Note 10.1.1)	1,517,274,846	142,910,341
	Add: Book value of assets transferred from assets subject to finance lease		
	during the period / year (Note 10.2.2)	-	14,006,764
		1,945,064,439	466,192,566
	Less: Book value of deletions during the period / year (Note 10.1.2)	1,153,074	21,963,501
		1,943,911,365	444,229,065
	Less: Depreciation charged during the period / year	29,368,823	16,439,472
	Closing book value	1,914,542,542	427,789,593
10.1.1	Cost of additions during the period / year		
	Freehold land	423,596,947	110,346,530
	Building	257,926,157	-
	Plant & Machinery	774,851,583	-
	Electric Installation	50,259,491	-
	Furniture and fittings	6,615,264	2,772,312
	Vehicles	559,295	9,907,392
	Office equipment	2,351,489	7,674,380
	Computers	1,114,620	12,209,727
		1,517,274,846	142,910,341

Consolidated Condensed Interim Financial Information 33

For the Half Year Ended 31 December 2016

10.1.2	Book value of deletions during the period / year	Un-audited 31 December 2016 Rupees	Audited 30 June 2016 Rupees
	Cost:		
	Vehicles	3,300,800	21,125,969
	Office equipment	106,343	5,740,245
	Computers	58,000	567,128
		3,465,143	27,433,342
	Less: Accumulated depreciation	2,312,069	5,469,841
		1,153,074	21,963,501
10.2	Operating fixed assets – leased		
	Opening book value	65,200,771	71,211,682
	Add: Cost of additions during the period / year (Note 10.2.1)	81,993,508	29,118,090
	Lace. Deals value of accests transformed to owned accests during the	147,194,279	100,329,772
	Less: Book value of assets transferred to owned assets during the period / year (Note 10.2.2)		14 006 764
	period / year (Note To.2.2)	- 147,194,279	14,006,764 86,323,008
	Less: Depreciation charged during the period / year	8,269,420	21,122,237
	Closing book value	138,924,859	65,200,771
10.2.1	Cost of additions during the period / year		
	Plant & Machinery	73,242,078	-
	Generator	1,698,360	-
	Vehicles	7,053,070	29,118,080
		81,993,508	29,118,080
10.2.2	Book value of assets transferred to owned assets during the period / year		
	Cost: Vehicles		21 240 204
	Less: Accumulated depreciation	-	21,240,386 7,233,622
			14,006,764
10.3	Capital work-in-progress		11,000,701
	Construction of Blending plant & others	121,231,693	1,253,328,353
		121,231,693	1,253,328,353
10.4	Computer software		
	Opening book value	13,061,888	13,728,550
	Add: Cost of addition during the period / year	659,520	5,984,979
	Less: Amortization charged during the period / year	3,456,240	6,651,641
	Closing book value	10,265,168	13,061,888
. I .			

For the Half Year Ended 31 December 2016

		Un-audited	Audited
		31 December	30 June
		2016	2016
11.	STOCK-IN-TRADE	Rupees	Rupees
	Lubricants	1,403,586,790	722,874,237
	Stock of promotional items	314,838	358,499
		1,403,901,628	723,232,736

11.1 Stock-in-trade includes stock-in-transit of Rupees 640.645 million (30 June 2016: Rupees 434.590 million) lying at custom bonded warehouses.

	custom bonded warehouses.	UN-AU	DITED
		HALF YEA	R ENDED
		31 December	31 December
		2016	2015
12.	CASH GENERATED FROM OPERATIONS	Rupees	Rupees
	Profit before taxation	500,757,019	434,055,313
	Adjustments for non-cash charges and other items:		
	Depreciation on operating fixed assets	37,638,243	14,407,126
	Amortization on intangible assets	3,456,240	3,406,060
	Amortization of deferred income	-	(337,811)
	Provision for doubtful trade debts	687,614	-
	Debit balances written off	18,652	-
	Gain on disposal of property and equipment	(1,260,406)	(1,094,998)
	Unrealized gain on remeasurement of investment at fair value	(4,836,971)	-
	Profit on bank deposits and short term investments	(44,560,620)	(980,177)
	Finance cost	29,932,614	12,273,946
	Working capital changes (Note 12.1)	(375,951,828)	(247,320,200)
10.1	Working conital changes	145,880,557	214,409,259
12.1	Working capital changes (Increase) / decrease in current assets:		
	Store spare & loose tools	(17,032,598)	-
	Stock-in-trade	(680,668,892)	(697,866,586)
	Trade debts	(360,584,538)	50,160,366
	Loans and advances	(176,106,679)	(761,452)
	Short term deposits and prepayments	(9,480,817)	(81,453)
	Other receivables	(101,042,941)	(49,453,087)
	Sales tax recoverable	(62,838,203)	(19,663,260)
		(1,407,754,668)	(717,665,472)
	Increase in trade and other payables	1,031,802,840	470,345,272
		(375,951,828)	(247,320,200)

Consolidated Condensed Interim Financial Information 35

For the Half Year Ended 31 December 2016

13 TRANSACTIONS WITH RELATED PARTIES

Related parties of the Group comprise of subsidiary company, associated undertakings, other related parties, key management personnel and provident fund trust. The Group in the normal course of business carries out transactions with various related parties. Detail of significant transactions with related parties are as follows:

			UN-AUI	DITED	
		HALF YEA	AR ENDED	QUARTE	RENDED
		31 December	31 December	31 December	31 December
	l	2016	2015	2016	2015
i.	Transactions		R u	p e e s	
1.	Subsidiary company				
	Share deposit money	770,550,000	148,550,000	770,550,000	89,100,000
	Purchase of lubricants	810,197,173	-	544,738,357	-
	Associated companies:				
	MAS Associates (Private) Limited				
	Share of common expenses	220,268	168,318	107,265	76,464
	SK Lubricants Company Limited				
	Purchase of lubricants	2,188,723,717	-	1,369,680,646	-
	Other related parties				
	Rent paid to directors	8,259,348	8,259,348	4,129,677	4,129,677
	Contribution to employees' provident fund trust	5,570,229	5,110,901	2,734,975	5,110,901
	Remuneration of key management personnel Donation to Sabra, Hameeda Trust	71,827,622 6,000,000	75,877,060 5,500,000	42,431,865 3,000,000	39,745,457 4,000,000
				Un-audited 31 December 2016	Audited 30 June 2016 Bunges
ii.	Period end balances			Rupees	Rupees
	Subsidiary company:				
	Investment in Hi-Tech Blending (Private) Limited Payable to Hi-Tech Blending (Private) Limited	1		1,873,310,000 224,349,157	1,102,760,000 -
	Associated companies:				
	Receivable from MAS Associates (Private) Limit Receivable from SK Lubricants Company Limite			220,268 101,016,927	215,832
	Payable to SK Lubricants Company Limited			545,661,627	115,947,873
	Other related party:				
	Payable to employees' provident fund trust			1,594,016	-
36	Hi-Tech Lubricants Limited				

For the Half Year Ended 31 December 2016

Judgements and estimates are made in determining the fair values of the financial instruments that are recognised and measured at fair value in this consolidated condensed interim financial information. To provide an indication about the reliability of the inputs used in determining fair value, the Group has classified its financial instruments into the following three levels. An explanation of each level follows underneath the table.	air values of the fi ation about the reli ich level follows und	inancial instruments t iability of the inputs erneath the table.	nat are recognised ar used in determining fa	ld measured at fair va air value, the Group ha	ue in this consolidated is classified its financial
		31 Deci	31 December 2016		
Recurring fair value measurements	Level 1	Level 2	Level 3	Total	
Financial assets	i	Rupees	Rupees		
Financial assets at fair value through profit and loss account	58,035,661			58,035,661	
- Total financial assets	58,035,661			58,035,661	
		1F 0E	30 June 2016		
Recurring fair value measurements	Level 1	Level 2	Level 3	Total	
Financial assets	·		Kupees		
Financial assets at fair value through profit and loss account	3,198,690			3,198,690	
Total financial assets	3,198,690			3,198,690	
The above table does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amounts are a reasonable approximation of fair value. Due to short term nature, carrying amounts of certain financial assets and financial liabilities are considered to be the same as their fair value. For the majority of the non-current receivables, the fair values are also not significantly different to their carrying amounts.	financial assets an amounts of certain f also not significantly	nd financial liabilities financial assets and fi different to their carry	not measured at fair v nancial liabilities are co ing amounts.	alue if the carrying am nsidered to be the sam	ounts are a reasonable e as their fair value. For
There were no transfers between levels 1 and 2 for recurring fair value measurements during the half year ended 31 December 2016. Further there was no transfer in and out of level 3 measurements.	fair value measurem	ients during the half y	ear ended 31 Decembe	sr 2016. Further there w	as no transfer in and out
The Group's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period.	out of fair value hiers	archy levels as at the	end of the reporting peri	.po	
Level 1: The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-for-sale securities) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included	markets (such as p arket price used for f	ublicly traded derivat financial assets held b	ves, and trading and a y the Group is the curre	vailable-for-sale securiti int bid price. These instri	es) is based on quoted uments are included
in level 1 Level 2: The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are	aded in an active m as little as possible	arket (for example, o e on entity-specific e	ver-the-counter derivat stimates. If all significar	ives) is determined usi nt inputs required to fair	ng valuation techniques value an instrument are
observable, the instrument is included in level 2.					

Consolidated Condensed Interim Financial Information 37

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities.

Specific valuation techniques used to value financial instruments include the use of guoted market prices.

Valuation techniques used to determine fair values

(ii)

- 14. RECOGNIZED FAIR VALUE MEASUREMENTS FINANCIAL INSTRUMENTS
- Fair value hierarchy

Ξ

For the Half Year Ended 31 December 2016

15. FINANCIAL RISK MANAGEMENT

The Group's financial risk management objectives and policies are consistent with those disclosed in the preceding audited annual financial statements of the Group for the year ended 30 June 2016.

16. EVENT AFTER THE REPORTING PERIOD AND CORRESPONDING FIGURES

The Board of Directors of the Group have declared an interim dividend of Rupees 1.35 per ordinary share at their meeting held on February 18, 2017. This consolidated condensed interim financial information does not include the effect of the above interim dividend which will be accounted for in the period in which it is declared.

In order to comply with the requirements of International Accounting Standard (IAS)34 'Interim Financial Reporting', the consolidated condensed interim balance sheet and consolidated condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the consolidated condensed interim profit and loss account, consolidated condensed interim statement of comprehensive income and consolidated condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been rearranged, wherever necessary, for the purpose of comparison, however, no significant re-arrangements have been made.

17. DATE OF AUTHORIZATION FOR ISSUE

This consolidated condensed interim financial information was approved by the Board of Directors and authorized for issue on February 18, 2017.

18. GENERAL

Bank balances of Rupees 22.861 million (30 June 2016: Rupees 29.973 million) and short term investments of Rupees 1,251.032 million (30 June 2016: Rupees 1,450 million) as at 31 December 2016 represent un-utilized proceeds of the initial public offer and can only be utilized for the purposes mentioned in the prospectus dated 28 December 2015 as per special condition imposed by regulators.

Figures have been rounded off to nearest of Rupee.

Chief Executive





hitechlubricants.com



HI-TECH LUBRICANTS LIMITED COMPANY BEHIND

Corporate Office Lahore 1-A, Danepur Road, G.O.R-1, Lahore **UAN** +92 42 111 645 942 **Phone** +92 42 36311881-3 **Fax** +92 42 36311884